



VILA

Abogados | Attorneys at Law

TRUST FUNDS

+ 5 000 Favorable
Legal Proceedings

+ 1 000 Satisfied
Clients

+ 40 Legal
Professionals

US

VILA is a leading firm in Mexico, formed by a team of professionals with a special **focus on business generation and added value.**

Our professional trajectory has been recognized by our clients, some of them part of the Fortune 500, the Nasdaq index, Bloomberg, among others, and we have also been recognized by various global publications such as Chambers & Partners, IAM Patent 1000, Benchmark Litigation, Latin Lawyer, Best Lawyer, Managing IP Handbook and Corporate INTL.

For VILA, favorable results for the benefit of the client is the best recognition of our work. Therefore, we carefully analyze the cases from their legal nature and the implications in the environments, for which we **offer integral solutions that adapt to their needs and the specific case of action.**



AT THE FOREFRONT OF OUR SPECIALTIES

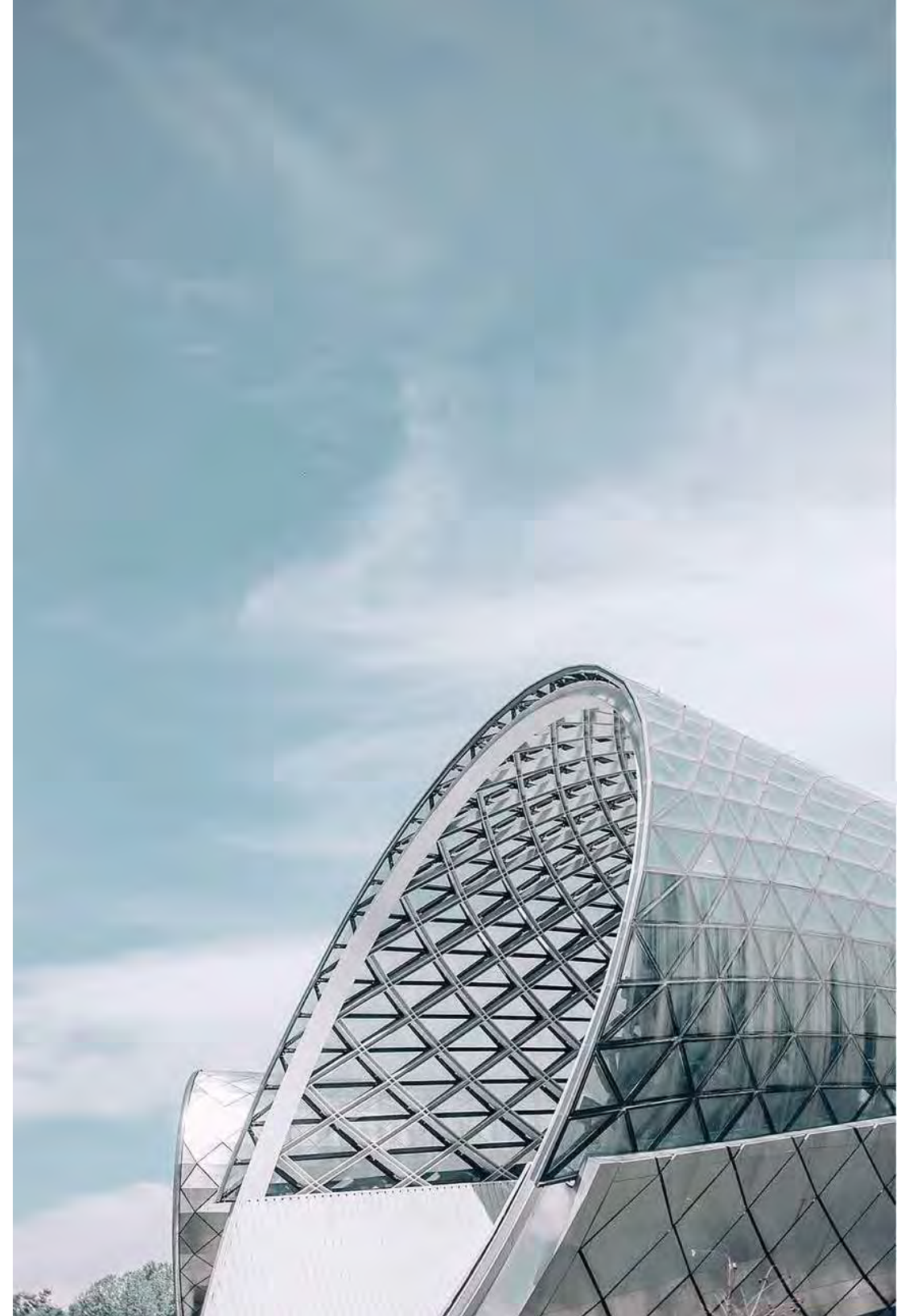
VILA is distinguished by our commitment and institutional loyalty in favor of our clients, our untiring search for excellence and innovation, as well as for always being at the forefront of knowledge in the areas of our specialties.

Our Firm is the result of preparation, **training processes, collective effort, synergies, passion and creation of solid foundations** that seek success, satisfaction and favorable results for our clients.

public
recognition 

A VILA' member work "...is impressive [having] a very international approach to his business".

Chambers and Partners.



I. TRUST PRIVATE AND PUBLIC

Due to the benefits and advantages that Trusts offer, they have recently become widely used vehicles for the diligent **administration and transparency in the management of assets, resources and projects**, to provide guarantees for the fulfillment of obligations, investment funds, as well as in cases involving real estate in restricted zones in accordance with the Foreign Investment Law of our country.

Trusts are also utilized by governments, mostly established for the management of funds where various public agencies or entities converge, facilitating the participation of both the public and private sectors in the development of projects, as well as providing guarantees.



II. CONSTITUTION OF TRUST

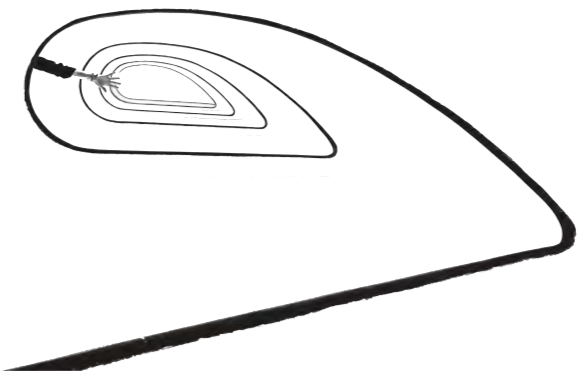
Our firm has extensive **experience in the constitution and operation of trusts, both public and private**, in its various forms, as well as in restructuring and termination processes.

In the area of Trusts, our Firm accompanies our Clients, whether in the **public or private sector**, from the **planning and most convenient strategy** for the constitution of the trust, or in its case, restructuring or extinction, following the procedures established by the Law for the effect, such as the authorizations of the City Council or Congress.

We **legally structure and prepare the trust agreements in coordination with the Trustee** chosen by our Client, as well as we coordinate the process for its formalization with the various actors of the Trust, as well as with the notary before which they are constituted, in those cases where such formality is necessary.

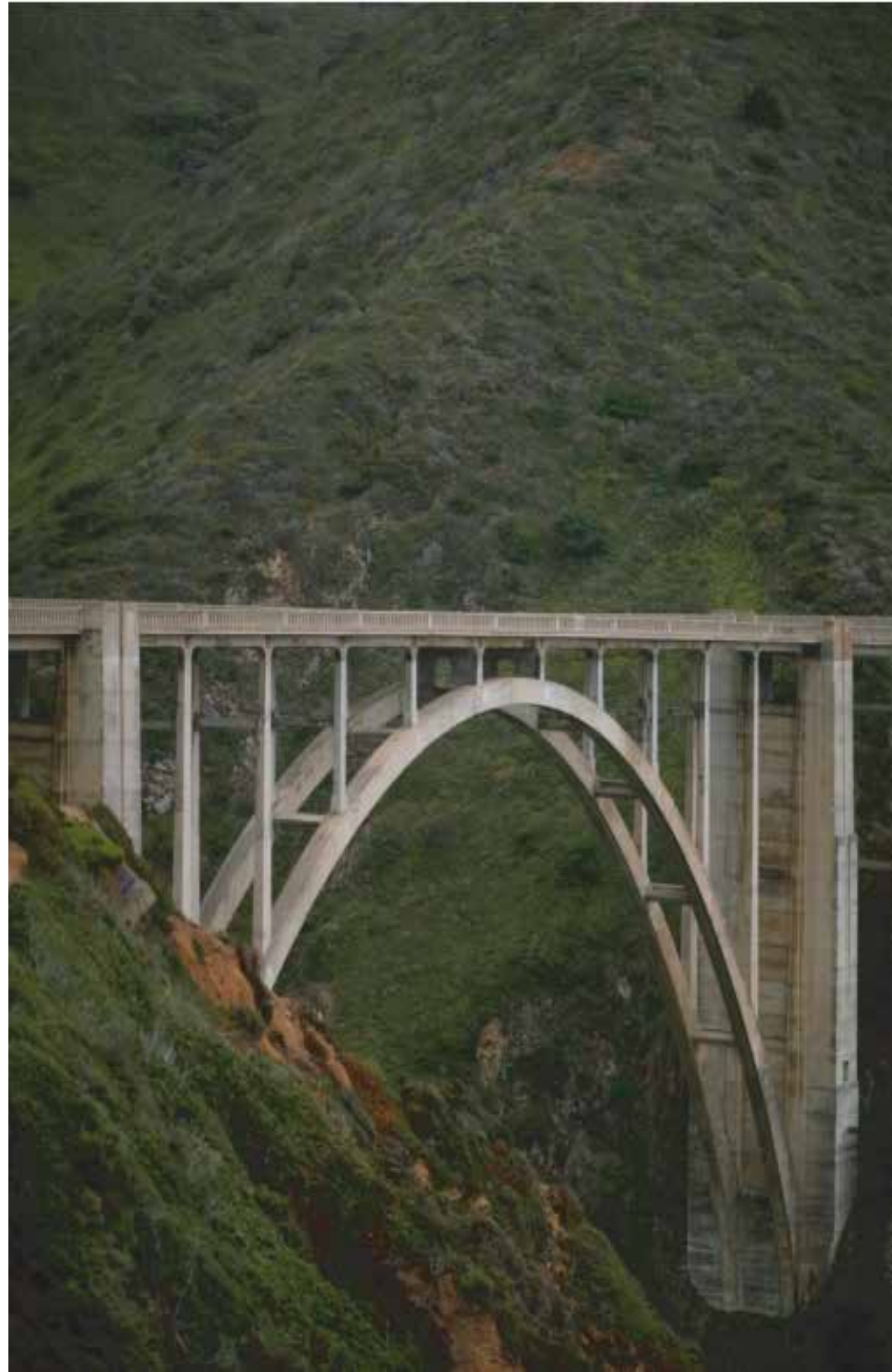
In the Trusts for the administration of real estate in restricted zones in accordance with the Foreign Investment Law, **we carry out the procedures and formalities** before the Ministry of Foreign Affairs, we act as administrators of the Trusts, as well as liaison and follow-up before the Trustee and the Ministry of Foreign Affairs.

Once the Trust is constituted, our Firm has the structure and capacity to offer our Clients to **act as operators of the Trust**, as well as to coordinate and liaise with the Trustee for the fulfillment of the Trust purposes, coordination and follow-up of the Technical Committee agreements, in those trusts that have such governing body, as well as the **follow-up of the fulfillment of the Technical Committee agreements**, rendering accounts to the Trustors and/or Committee of the operation and fulfillment of instructions.



RELEVANT CASES

- Legal Advisors of Fideicomiso de Desarrollo Urbano de Jalisco.
- Restructuring of the Digital Creative City Trust, generation of its entire regulatory and operational framework.
- Operators of the Ciudad Creativa Digital Trust during the 2013-2013 period.
- Constitution of the Secondary Trust CCD Ventrues Investment Fund.
- Legal Audit of the Administration and Payment Trust of the Villa del Bosque Housing Complex (Villas Panamericanas).
- Incorporation and Operation of the Trust Comisiób de Filmaciones del Estado de Jalisco.
- Legal Audit and Operation of the Trust for the Protection of Estero del Salado and Development of Adjacent Areas.
- Audit and restructuring of various Trusts of the Municipality of Zapopan such as the Trust of the Historic Center, Trusts coordinated by the Directorate of the Center for Economic Promotion and Tourism.
- Constitution of Trusts with Testamentary Clause.
- Constitution and Administration of Trusts with respect to real estate in restricted zones by the Foreign Investment Law.
- Payment Guarantee Trusts.



PUBLIC RECOGNITION & CLIENT TESTIMONIAL EXPERIENCE

VILA has also been recognized by the following international publications:



Some of our clients recognition:



"VILA Attorneys is our Go-To Law Firm for intellectual property matters. Víctor Vila's strategic planning and sophisticated craftsmanship, invariably provides us with tailor suited solutions to complex situations. I highly recommend.." - *Juan Pablo Patiño*
Legal Director



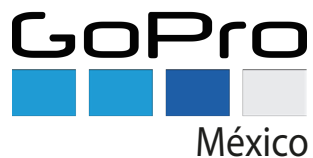
"The law firm that any world-class corporation would like to have by its side" - *EdUARdo Pérez*
Head of Finance and Relations
with Government



"We have found in VILA highly specialized counsel, approached on a very clear and objective perspective, that has been very valuable for our company best decisions." - *Enrique Orendain*
Mexico CEO

OUR CLIENTS

SOME OF OUR CLIENTS



All trademarks shown are the **exclusive property** of our clients, shown only for the artwork intended to be proposed as they appear in the public database of the Mexican Institute of Industrial Property.

OUR EXPERTS

ALMA HINOJOSA



PROFESSIONAL EXPERIENCE

- Integrator and coordinator of Private Investment Projects.
- Legal auditor of strategic projects, as well as in the implementation of strategies and legal solutions.
- Legal advisor to the Senator of the LXIV Legislature in legislative initiatives and processes.
- Legal auditor of the awarding processes and contracts of the Presidency of the Republic in the field of Information and Communication Technologies and National Security.
- Legal structuring to obtain authorization from the federal government for the use of María Cleofas Island, as well as structuring and implementation of the Cleofas Initiative Project, for the preservation of ecosystems, biodiversity and environmental goods and services of said protected natural area.
- Student of normative and referential frameworks in different subjects.
- Advisor on structuring Public Trusts and their operation.
- Member of the team responsible for the preparation of the Draft Law of Investment Projects and Provision of Services of the State of Jalisco (APP) and its Regulations.
- Giver of advice and support in delivery-reception procedures of the Public Administration.
- Advice on the restructuring process of the Intermunicipal Potable Water and Sewerage System, and reforms to the Water Law for the State of Jalisco and its Municipalities.
- Advisor to the Municipality of Zapopan in the legal instrumentation of the Comprehensive Services for the Equipment, Advice and Training of Information and Communication Technologies of the New Public Security Building and C2.
- Legal instrumentation of the contract for the services for Updating the Municipal Cartographic Base with LIDAR Technology of the Municipality of Zapopan.

EDUCATION

Diploma in Health Regulation in the Pharmaceutical Industry. By Instituto de Educación y Asesoría en Ciencias Farmacéuticas y Farmacológicas, S.C /Universidad Intercontinental.

Diploma in International Commercial Arbitration. By Instituto Tecnológico y de Estudios Superiores de Occidente (ITESO)

Seminar Federal Law for the Protection of Industrial Property, IMPI-Universidad Panamericana

Diploma Law training course- Public/ Private partnerships. Tecnológico de Monterrey, Banco Interamericano de Desarrollo and Universidad Politécnica de Madrid

Master in Public Law at Panamericana University in Guadalajara.

Diploma: "Municipal Public Management" at College of Jalisco, A.C. and University of Catalonia, Spain.

Diploma: "Municipal Regulations" at Institute of Technology and Higher Studies, (ITESO from its Spanish Acronym).

Course: "Mediation as a way of resolving conflicts", at Pepperdine University in Malibu, California, U.S.A., imparted at Panamericana University in Guadalajara.

Diploma in Municipal Administration at Cuauhtémoc University.

Law degree, at Western Institute of Technology and Higher Education (ITESO).

TRAJECTORY

Alma Hinojosa's experience is focused in the field of Administrative Law, advice and consulting on strategic public administration projects, concessions and trust funds, both public and private. In the corresponding legal audits of activities, projects and procedures of the Federal, State and Local governments. Structuring of bills and regulations as well as accompanying legislative processes. Legal coordination in the operation of state-derived entities and trusts. Studies of normative and referential frameworks in a variety of fields. Alma served as an Advisor to the internal politic structure of the city of Zapopan, Legal Director of the Ministry of Economic Development of the State of Jalisco, as well as Advisor to the Coordination of Public-Private Partnerships of the Government of the State of Jalisco. Member of the legal support group of the Executive Branch of Jalisco. Member of working groups convened by the State Executive for the integration of various state law reforms.

OUR EXPERTS

ALFREDO RENDÓN



PROFESSIONAL EXPERIENCE

Mtro. Alfredo de Jesús Rendón Ibarra, born on May 23, 1985, is a distinguished professional in the field of Real Estate and Business Law. As the Founding Partner and Director of Miranda, Rendón y Asociados, he has made a significant impact in the field of advising, consulting, and developing real estate and tourism projects. His experience spans a wide range of areas, including restricted zone trusts, ejido processes, real estate closings, project management, analysis of real estate and tourism business models, private investment funds, and water concession management (CONAGUA), both in the public and private sectors.

EDUCATION

Mtro. Rendón has a solid academic background that supports his professional experience. He holds a master's degree in Fiscal Law and is currently pursuing a master's degree in Corporate Law. He has obtained various degrees and certifications, including the Senior Management Program at IPADE Business School, the Master's in Corporate Law from Universidad Anáhuac in Mexico, the Diploma in Agrarian Law, and the Diploma in Criminal Tax Law.

Additionally, he has completed a Master's in Fiscal Law at the Universidad del Valle de México, Guadalajara campus, Jalisco.

Throughout his career, Mtro. Rendón has demonstrated his expertise and knowledge in resolving lawsuits and representing cases in administrative and fiscal matters. He has had a distinguished career as a public servant in CONAGUA, where he has played a crucial role in the management and administration of water concessions. His experience in the public sector has provided him with a unique perspective and extensive knowledge of regulations and policies related to water resources.

Moreover, Mtro. Rendón has gained recognition as a successful participant in the Shark Tank program. His ability to identify business opportunities and provide strategic advice has captured the attention of investors and entrepreneurs. His participation in the program has further solidified his reputation as an expert in consulting and project development.

Outside of his work, Mtro. Rendón is the founding president of ChiloChill, a Glamping resort located in La Ventana, BCS, offering unique experiences in water activities and stunning landscapes of the Sea of Cortez. He is also a Founding Partner of Maviri Beach Club, a beach club committed to promoting the culture of clean beaches.

[Info - Client]

Our firm has developed highly specialized computer programs, the Info-Client system, an effective tool that allows our clients to consult via internet the status of their current and pending matters, reminders, monitoring, progress and in general the legal course of their matters.

“Anywhere, at any time our customers are *always informed*”

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